

beaulieu®

April 24, 2017

Dale S. Jensen

Director of Operation

Harris Research / Chem-Dry

Dale,

First, let me thank you for the visit to our Beaulieu facility. Our Technical Service department was very impressed with the Chem-Dry cleaning system that you presented. Beaulieu is always looking for new and inventive cleaning procedures that will allow our customers to maintain the offered warranties and enjoy their carpet products for many years.

Beaulieu realizes that the proper carpet care is one of the most important aspects required to maintain a carpet's appearance and performance. Beaulieu also requires the use of hot water extraction methods and the use of cleaning systems and products that meet the Carpet and Rug Institutes Seal of Approval program. The Chem-Dry system has met these requirements by being certified Platinum through the Carpet and Rug Institute. We are happy to inform you that Beaulieu Residential is in full support of the Chem-Dry patented and proprietary hot water extraction method that you presented to us.

Sincerely,

Greg Raborn

Product Manager, Technical Service

Beaulieugroup LLC